### **Richness Orderings**

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#### Abstract

An index of richness in a society is a measure of the extent of its affluence. This paper presents an analytical discussion on several indices of richness and their properties. It also develops criteria for ordering alternative distributions of income in terms of their richness. Given a line of richness, an income level above which a person is regarded as rich, and depending on the redistributive principle, it is shown that the ranking relation can be implemented by seeking dominance with respect to the generalized Lorenz curve of the rich or the affluence profile of the society. When the line of richness is assumed to be variable, we need to employ the stochastic dominance conditions for ordering the income distributions. Journal of Economic Literature Classification No.: D63.

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#### 1 Introduction

Study of richness is quite important for various reasons. Affluence generally brings increased happiness for an individual. People find satisfaction in the escape from uncertainties characterized by poverty and in having a chance for increased leisure and more time to pursue freedom. All these are consequences of increased affluence. Another important motive for assessing the incomes of the rich is the recent increase in the inequality of the top in countries like the US and UK. The redistributive power of income from the rich to the poor of a society is likely to increase if its richness increases. Atkinson (2007) identified three major reasons for investigating the income distribution of the rich: command of the rich over resources (tax), their command over people (income as a source of power) and social significance. However, only recently the study of richness has become a focus of attention (see, among others, Medeiros, 2006; Piketty and Saez, 2006; Atkinson, 2007; Atkinson and Piketty, 2007, Brzezinski, 2010; Peichl and Pestel, 2010, 2011 and Peichl et al., 2010).

Affluence can as well have negative consequences for the non-rich section of the society. For instance, a highly concentrated income distribution characterized by dominance of the top may lead to an increase in polarization in terms of disappearance of the middle class. This in turn may generate social conflicts and tensions. Furthermore, affluence as a source of power may generate a highly uneven distribution of political and economic power. As Barry (2002) argued social exclusion, which is a denial of equal opportunities and human rights, exists at the top of the distribution in terms of elite separation.

Measurement of richness at the top of the distribution as a complement to poverty at the bottom is, therefore, an important issue of investigation. Following the tradition on poverty, the two steps that richness measurement must address are: (i) identification of the rich in the total population and (ii) aggregating the information on the rich into an indicator of richness. The identification problem is resolved by specifying a line of richness/affluence and a person with income above this line is regarded as rich. See, for example, Medeiros (2006) who estimated affluence line using Brazilian 1999 National Household Survey data. The aggregation step involves the construction of an index of richness using the incomes of the rich.

In a recent paper, Peichl et al. (2010) suggested sophisticated indices of richness analogous to well-known indices of poverty. Their suggested indices include the Chakravarty and Foster-Greer-Thorbecke indices. They also demonstrated that these indices provide 'extra explanatory value' in the context of empirical analysis. While their empirical appli-

cation is based on German data, Brzezinski (2010) used these indices for analysing trends in income affluence in Poland.

Now, there may be arbitrariness in the choice of a particular index, which in turn implies arbitrariness of the conclusions that are derived from it. It is possible to reduce the degree of arbitrariness by choosing the family of richness indices that fulfils a set of reasonable postulates. We can then consider the possibility of ranking two income distributions by all members of this family. Evidently, for a given line of affluence, an index of richness will order two income distributions in a complete manner. But the orderings generated by two different indices satisfying these postulates may not be identical. We refer to this notion of ordering as 'richness-index ordering' since the objective of this notion of ordering is to rank distributions by richness indices belonging to a family. Depending on the principle of transfer of income from a rich to a richer rich, there will be two orderings. While one can be implemented by seeking dominance in terms of the generalized Lorenz curve of the rich, for the other we require dominance of the affluence profile of the rich.

Often the specification of the affluence line may not be accurate. It, therefore, becomes reasonable to investigate whether it is possible to order distributions by a given richness index for all affluence lines in some domain. We refer to this notion of ordering as 'richness-line ordering', since, for a given richness index, it allows variability of the line of affluence. It is shown that when income distributions are represented by distribution functions, unambiguous richness-line ordering by the head count ratio occurs if and only if one distribution dominates the other, both truncated at the line of affluence, by the first order stochastic dominance criterion. Second order dominance is implemented by seeking an inequality in terms of excess income of the rich from the line of richness. (See Foster and Shorrocks, 1988 and Zheng, 2000a for similar results in the context of poverty.)

The paper is organized as follows. Section 2 presents the axioms for an index of richness. Section 3 discusses the richness index orderings. Richness line orderings are analyzed in Section 4. Section 5 presents an empirical illustration of our results for Germany in the years 2002, 2006 and 2009 using the German Socio-Economic Panel (SOEP) where an additional representation of high-income households was added in 2002. Section 6 provides a brief conclusion.

### 2 Axioms for an Index of Richness

For a population of size n, a typical income distribution is given by a vector  $x = (x_1, x_2, \ldots, x_n)$ , where  $x_i \ge 0$  is the income of person i. For a fixed  $n \ge 1$ , the set of all

income distributions is  $D^n$ , the nonnegative orthant of the n-dimensional Euclidean space  $\mathbf{R}^n$  with the origin deleted. The set of all possible income distributions is  $D = \bigcup_{n \in N} D^n$ , where N is the set of positive integers. For any  $x \in D^n$ , the illfare and welfare-ranked permutations of x are denoted respectively by  $\overline{x}$  and  $\hat{x}$ , that is,  $\overline{x}_1 \leq \overline{x}_2 \ldots \leq \overline{x}_{n-1} \leq \overline{x}_n$  and  $\hat{x}_1 \geq \hat{x}_2 \geq \ldots \geq \hat{x}_{n-1} \geq \hat{x}_n$ . Sometimes it will be necessary to restrict attention to the extended domains  $\Gamma^n = D^n \bigcup \{0^n\}$  and  $\Gamma = \bigcup_{n \in N} \Gamma^n$  where  $0^n$  is the n-vector of zeros.

The problem of identification of the rich requires the specification of a richness line  $\rho$ . The absolutist notion of richness where  $\rho$  is assumed to be exogenously given, contrasts with the relativist view in which the richness line is made responsive to the income distribution. For instance, a household with more than the median income may be regarded as relatively rich (see Medeiros, 2006). We assume that the richness line takes values in some subset  $[\rho_0, \infty)$  of the real line, where  $\rho_0 > 0$ . For any income distribution x, person i is said to be rich if  $x_i > \rho$ .

For a given population size n, a richness index R is a real valued function defined on  $D^n \times [\rho_0, \infty)$ , that is,  $R: D \times [\rho_0, \infty) \to \mathbf{R}^1$ , where  $\mathbf{R}^1$  is the real line. Thus, given any income distribution  $x \in D^n$ ,  $n \in N$ , and a richness line  $\rho \in [\rho_0, \infty)$ ,  $R(x, \rho)$ , determines the extent of richness corresponding to x. For any  $n \in N$ ,  $x \in D^n$ , we denote the set of rich persons in x by  $\rho(x)$ , that is,  $\rho(x) = \{i | x_i \ge \rho\}$ . For any  $n \in N$ ,  $x \in D^n$ , the income distribution of the rich is denoted by the vector  $x^r$  and  $D^r$  will stand for all such distributions.

Peichl et al. (2010) suggested several axioms for an arbitrary richness index R. In specifying these axioms and some additional ones, which hold for all  $n \in N$ , unless specified, we assume that the richness line  $\rho$  is given arbitrarily.

Focus Axiom (FOC): For all  $x, y \in D^n$ , if  $\rho(x) = \rho(y)$  and  $x_i = y_i$  for all  $i \in \rho(x)$ , then  $R(x, \rho) = R(y, \rho)$ .

Continuity Axiom (CON):  $R(x, \rho)$  is continuous in x.

Monotonicity Axiom (MON): For all  $x, y \in D^n$ , if  $x_j = y_j$  for all  $j \neq i, i \in \rho(y)$ , and  $x_i > y_i, R(y, z) < R(x, z)$ .

**Transfer Axiom 1(TA1):** For  $x, y \in D^n$ , if there is a pair (i, j) where  $i, j \in \rho(y)$  and  $x_i - y_i = y_j - x_j = c > 0$ ,  $y_j - c \ge y_i + c$ , and  $x_i = y_i$  for all  $l \ne i, j$ , then R(y, z) < R(x, z).

**Transfer Axiom 2(TA2):** For  $x, y \in D^n$ , if there is a pair (x, j) such that  $i, j \in \rho(y)$  and

 $x_i - y_i = y_j - x_j = c > 0, y_j - c \ge y_i + c \text{ and } x_i = y_i \text{ for all } l \ne i, j, \text{ then } R(y, z) > R(x, z).$ 

Subgroup Decomposability Axiom (SUD): For  $x^i \in D^{n_i}$ , i = 1, 2, ..., j, we have

$$R(x,\rho) = \sum_{i=1}^{j} \frac{n_i}{n} R(x^i, \rho), \tag{1}$$

where 
$$x = (x^1, x^2, ..., x^j) \in D^n$$
 and  $\sum_{i=1}^{j} n_i = n$ .

**Normalization Axiom (NOM):** For any  $x \in D^n$  if the set  $\rho(x)$  is empty, then  $R(x, \rho) = 0$ .

**Symmetry Axiom (SYM):** For all  $x \in D^n$ , if y is obtained from x by a permutation of the incomes, then  $R(x, \rho) = R(y, \rho)$ .

Population Replication Invariance Axiom (PRI): For all  $x \in D^n$ ,  $R(x, \rho) = R(y, \rho)$ , where y is the l-fold replication of  $x, l \geq 2$  being any integer.

First six of these axioms were suggested by Peichl et al. (2010). According to FOC, the richness index is independent of the incomes of the non-rich persons. However, it does not rule out the possibility of the dependence of the index on the number of the nonrich persons. CON demands that minor changes in incomes will generate minor changes in the richness index. MON says that the richness index increases with an increase in the income of a rich person. We can regard R as a welfare function of the rich. Then MON means that  $x^r$  has higher welfare than  $y^r$  for all increasing welfare functions defined on  $D^r$ . Equivalently, we say that  $x^r$  first order stochastic dominates  $y^r$  (see Section 4 for further discussion on stochastic dominance.) In TA1 and TA2, the distribution x is obtained from the distribution y by a progressive transfer of income of the amount cfrom the richer rich person j to the poorer rich person i such that the donor j does not become poorer than the recipient i after the transfer. But while TA1 demands that the richness index should increase under the transfer, TA2 demands the opposite. Clearly, an index satisfying MON and TA1 can be regarded as a welfare function of the rich satisfying the Strong Pareto Principle and indicating preference for egalitarian bias. See Chakravarty (1993), for an earlier treatment of TA1. A more equal distribution of the rich will make the rich persons more homogeneous and socially cohesive. Consequently, the chances of conflict and confrontation among the rich are expected to reduce. The influence of this group on social decisions with a higher equal interest in many respects is likely to increase. Many of these social decisions may benefit the non-rich community as well. For instance, an improvement in the quality/service of a public good will benefit the entire population. Thus, a policy maker will approve of axiom TA1 if her objective is to recommend reduction of increased inequality among the rich and argue in favor of all consequential social betterment. On the other hand, satisfaction of TA2 by an index shows that it has a clear non-egalitarian bias. Given the income distribution of the rich, an index satisfying TA2 will achieve the maximum value if all the rich persons except the richest are set at the line of richness and the richest receives the remaining of the total incomes of the rich. If we consider richness as a source of power, then the view reflected by TA2 is quite sensible (see Atkinson, 2007 and Leigh, 2009). More money at the hands of richer rich resulting from income transfers from poorer rich, under a progressive taxation, "would yield appreciable revenue that could be deployed to fund public goods" (Atkinson, 2007, p.20). Therefore, a policy maker will approve of axiom TA2 if her objective is to increase command of the rich over resources for raising more money for financing production of public goods and similar socially beneficial programs. Note that both TA1 and TA2 are formulated in terms of progressive transfers and do not allow the set of rich persons to change. If we formulate the transfer axioms using a regressive transfer, that is, a transfer from a rich to a richer rich, then the donor may become non-rich, which in turn changes the set of rich persons. In this paper, for simplicity, we consider only the versions of TA1 and TA2 stated above.

SUD says that for any partitioning of population into several subgroups with respect to some characteristic such as age, sex, region etc., the population richness is simply the population share weighted average of subgroup richness levels. Repeated application of SUD shows that we can write the richness index as

$$R(x,z) = \frac{1}{n} \sum_{i=1}^{n} R(x_i, \rho),$$
 (2)

where  $R(x_i, \rho)$  is the richness level of person  $i, x \in D^n$ . Therefore,  $R(x_i, \rho)$  can be referred to as the individual richness function. Note that the functional form of the individual richness index  $R(x_i, \rho)$  does not depend on i.

SYM means that given the richness line, all characteristics other than incomes of the individual in the population is irrelevant to the measurement of richness. SYM along with TA1 (or TA2) implies that the underlying transfers are rank preserving. Increasingness (decreasingness) of the richness index under a rank preserving progressive transfer is equivalent to its strict S-concavity (S-convexity) (see Chakravarty, 2009). PRI enables

<sup>&</sup>lt;sup>1</sup>A function  $W: D^n \to \mathbf{R^1}$  is called S-concave if  $W(xB) \geq W(x)$  for all bistochastic matrices B of

us to make cross-population comparison of richness.

While all the above axioms were stated under the assumption that  $\rho$  is given a priori, in some cases it becomes necessary to allow variability of  $\rho$ . The following axioms are stated under variability of  $\rho$ .

**Decreasing Richness Line Axiom (DRL):** For a given  $x \in D^n$ ,  $R(x, \rho)$ , is decreasing in  $\rho$ .

Scale Invariance Axiom (SCI): For all  $x \in D^n$ ,  $\rho \in [\rho_0, \infty)$ ,  $R(x, \rho) = R(cx, c\rho)$ , where c > 0 is any scalar such that  $c\rho \in [\rho_0, \infty)$ .

Since an increase in the richness line may reduce the number of rich persons and also worsen the relative positions of the rich persons in comparison with the richness line, DRL is a quite reasonable requirement. SCI means that the richness index is homogeneous of degree zero in its arguments—it is a relative index. In the next section we show that these axioms are consistent in the sense that there exist indices that satisfy all of them.

While a relative index measures richness in terms of the proportionate gap between incomes of the rich and the line of richness  $\rho$ , often we may be interested in measuring richness using absolute excesses of incomes of the rich over  $\rho$ . Such indices are absolute indices. More formally, a richness index is called an absolute index if it remains invariant under equal absolute changes in all incomes and the richness line, that is, if it satisfies the following postulate:

**Translation Invariance Axiom (TRA):** For all  $x \in D^n$ ,  $\rho \in [\rho_0, \infty)$ ,  $R(x, \rho) = R(x + c1^n, \rho + c)$ , c being any scalar such that  $\rho + c \in [\rho_0, \infty)$  and  $x + c1^n \in D^n$ , where  $1^n$  is the n-coordinated vector of ones.

We now consider a third richness invariance axiom, the unit consistency axiom, introduced by Zheng (2007). It says that the richness rankings of income distributions should remain unaltered if all the incomes and the richness lines are expressed in different units of measurement. To understand this, suppose that when incomes and richness lines are expressed in dollars, of two regions of a country, region I becomes richer than region II. It is logical to claim that the regional richness ranking does not change if incomes and rich-

order n. An  $n \times n$  nonnegative matrix B is called bistochastic if each of its rows and columns sums to unity. For strict S-concavity of W, the weak inequality is to be replaced by a strict inequality whenever xB is not a permutation of x. W is S-convex (strictly S-convex) if -W is S-concave (strictly S-concave). All S-concave and S-convex functions are symmetric.

ness lines are expressed using five hundred dollars. A unit consistent richness index will fulfill this requirement. Thus, the unit consistency axiom guarantees that changes in the unit of measurement of incomes and richness will not lead to contradictory conclusions.

Unit Consistency Axiom (UCA): For all  $x, y \in D^n$ , and two given richness lines  $\rho_1, \rho_2 \in [\rho_0, \infty), R(x, \rho_1) < R(x, \rho_2)$  implies  $R(x, c\rho_1) < R(x, c\rho_2)$  where c is any scalar such that  $c\rho_1, c\rho_2 \in [\rho_0, \infty)$ .

Evidently, all relative richness indices are unit consistent. However, the converse is not true. Furthermore, an absolute index does not necessarily satisfy unit consistency.

## 3 Richness-Index Orderings

The objective of this section is to rank alternative income distributions in terms of richness. If a ranking rule regards one distribution as having higher richness than the other, then the rich in the former has more command over resources, which in turn enables a policy maker to choose the distribution to generate more funds for financing projects targeted towards increasing the well-being of the population. The ranking criteria are developed assuming first that the richness line is fixed and then we allow variability of the richness line. The ranking of income distributions using strictly S-concave richness indices can be implemented via the generalized Lorenz curve. For any given income distribution x, its generalized Lorenz curve represents the cumulative income, expressed as an average of the population size, enjoyed by the bottom t ( $0 \le t \le 1$ ) proportion of the population.

Formally, for  $x \in D^n$ , the generalized Lorenz curve of x is a plot of  $GL(x, j/n) = \sum_{i=1}^{j} \overline{x}_i/n$  against j/n, where GL(x, 0) = 0.

For any  $x, y \in D^n$ , we say that x generalized Lorenz dominates y, we write  $x \succeq_{GL} y$ , if  $GL(x, j/n) \ge GL(y, j/n)$  for all j = 1, 2, ..., n, with > for at least one j. That is, the generalized Lorenz curve of x is nowhere below and at least at some place(s) above that of y. Note that the generalized Lorenz curve is population replication invariant. Thus, the generalized Lorenz curves of  $x \in D^n$  and  $x^l \in D^{nl}$  coincide, where  $x^l$  is the l-fold replication of x, with  $l \ge 2$  being any positive integer. Therefore,  $\succeq_{GL}$  also remains invariant under any desired replications of the concerned distributions.

In order to state the first theorem on richness ordering, let us consider the distribution  $x^* = (x_1^*, x_2^*, \dots, x_n^*)$ , where  $x_i^* = \max(\rho, \bar{x}_i)$ . That is, in the inflated distribution  $x^*$  all

incomes below the line of richness are replaced by the richness line itself. The following result can now be stated:

**Theorem 1:** Let  $x \in D^n$  and  $y \in D^m$  be arbitrary. Then the following conditions are equivalent:

- (i)  $x^* \succeq_{GL} y^*$ .
- (ii)  $W(x^*) > W(y^*)$  for all social welfare functions  $W: D \to \mathbf{R^1}$  that are strictly Sconcave, population replication invariant and increasing.
- (iii)  $R(x,\rho) > R(y,\rho)$  for all richness indices  $R: D \times [\rho_0, \infty) \to \mathbf{R}^1$  that satisfy FOC, MON, TA1, PRI and SYM.

(iv) 
$$\frac{1}{n} \sum_{i \in \rho(x)} U(x_i^*) > \frac{1}{m} \sum_{i \in \rho(y)} U(y_i^*)$$
, where  $U$  is increasing and strictly concave.

Theorem 1 is quite general in the sense that it involves comparisons of richness of distributions over variable population sizes. Condition (i) of the theorem means that the generalized Lorenz curve of the distribution  $x^*$  is never below and at least at some place(s) above that of  $y^*$ . Condition (ii) says that all efficiency preferring (that is, showing preference for higher total) and equity-oriented (as indicated by strict S-concavity) welfare functions of the rich make  $x^*$  socially better than  $y^*$ . This is also the same as saying that  $x^*$  second order stochastically dominates  $y^*$ . By FOC,  $R(x^*, \rho) = R(x, \rho)$  and  $R(y^*, \rho) =$  $R(y,\rho)$ . Condition (iii) clearly shows that all richness indices satisfying the specified axioms regard x as richer than y. Condition (iv) is essentially a restatement of condition (ii) when the welfare function is additive. Equivalence between conditions (i) and (ii) was established by Shorrocks (1983). Marshall and Olkin (1979, p.12) demonstrated that conditions (i) and (iv) are equivalent for fixed population size. Its extensions to the variable population case is very easy. Condition (iii) is an alternative way of stating condition (ii). Theorem 2.1 of Chakravarty (2009) shows that all these three conditions are equivalent to condition (iii). Since the dominance condition  $\succeq_{GL}$  is very easy to implement, the novelty of Theorem 1 is that, of two income distributions  $x^*$  and  $y^*$ , if the generalized Lorenz curve of the former dominates that of the latter, we can unambiguously rank them by all richness indices that satisfy the conditions laid down in statement (iii). Calculation of any particular index for the purpose of ranking is not necessary. However, if the two curves intersect, the results of the theorem do not apply. Hence the ordering

provided by the theorem is not complete, although it is transitive.

In order to illustrate the theorem, we now provide some examples of richness indices identified in condition (iii) of the theorem, assuming that there are q rich persons. All these indices are based on the essential idea that they are increasing functions of the relative incomes  $\frac{\overline{x}}{\rho}$  (Peichl et al., 2010). Increasingness is a necessary condition for MON to be fulfilled. The first example we consider is

$$R_{\theta}(x,\rho) = \begin{cases} \left[\frac{1}{n} \sum_{i=n-q+1}^{n} \left(\frac{\overline{x_i}}{\rho} - 1\right)^{\theta}\right]^{1/\theta}, & \theta < 1, \quad \theta \neq 0\\ \prod_{i=n-q+1}^{n} \left(\frac{\overline{x_i}}{\rho} - 1\right)^{1/n}, & \theta = 0. \end{cases}$$
(3)

 $R_{\theta}$  parallels the Atkinson (1970) index of inequality. It can be interpreted as the symmetric average of the relative excesses  $\left(\frac{\overline{x}_i}{\rho} - 1\right)$  of the rich incomes over the richness line  $\rho$ , where the averaging is done using the total population size. In addition to the axioms specified in Condition (iii) of Theorem 1,  $R_{\theta}$  also satisfies CON, PRI, DRL and SCI. For any given income distribution a progressive transfer will increase the value of the index by a larger amount the lower is the value of  $\theta$ . For any of  $\theta < 1$ , the richness contour will be strictly convex to the origin and it becomes more and more convex as the value of  $\theta$  decreases. When  $\theta = 1$ , the contour becomes a straight line. For  $\theta = 1$ ,  $R_{\theta}$  coincides with  $R_H R_{RAG}$ , the product of the head-count ratio  $R_H = \frac{q}{n}$  and the relative affluence gap  $R_{RAG} = \frac{1}{q} \sum_{i=1}^{n} \left(\frac{\overline{x_i}}{\rho} - 1\right)$ .

An alternative of interest arises from the following specification:

$$R_G(x,\rho) = \frac{1}{n^2} \sum_{i=n-q+1}^n \left(\frac{\overline{x}_i}{\rho} - 1\right) (2(n-i) + 1) = \frac{1}{n^2} \sum_{i=1}^n \left(\frac{x_i^*}{\rho} - 1\right) (2(n-i) + 1), \quad (4)$$

where it is assumed that there are q rich persons. Evidently, we can rewrite  $R_G(x,\rho)$  as

$$R_G(x,\rho) = \frac{1}{n^2} \sum_{i=1}^n \frac{x_i^*}{\rho} (2(n-i)+1) - 1 = W_G\left(\frac{x_1^*}{\rho}, \frac{x_2^*}{\rho}, \dots, \frac{x_n^*}{\rho}\right) - 1,$$

where  $W_G\left(\frac{x_1^*}{\rho}, \frac{x_2^*}{\rho}, \dots, \frac{x_n^*}{\rho}\right)$  is the Gini welfare function based on the relative income distribution  $\left(\frac{x_1^*}{\rho}, \frac{x_2^*}{\rho}, \dots, \frac{x_n^*}{\rho}\right)$ . Since this index employs Gini-type aggregation, we refer to it as the Gini index of richness.

The above indices do not satisfy SUD. The following index suggested by Peichl et al. (2010) satisfies SUD:

$$R(x,\rho) = \frac{1}{n} \sum_{i \in \rho(x)} h\left(\frac{x_i}{\rho}\right),\tag{5}$$

where  $h:[1, \infty) \to \mathbf{R}^1$  is continuous, increasing and strictly concave. Strict concavity of h is the requirement that R satisfies TA1. It also meets PRI, DRL and SCI. Clearly, the function h is the individual richness function defined on relative incomes of the rich. If  $h(t) = \left(1 - \frac{1}{t}\right)^{\alpha}$ ,  $0 < \alpha < 1$  then the corresponding index in (5) reduces to the Foster-Greer-Thorbecke concave richness index. An increase in the value of  $\alpha$  makes the index more sensitive to transfers at the lower end. On the other hand, for  $h(t) = \left(1 - \frac{1}{t^{\beta}}\right)$ ,  $\beta > 0$  the index in (5) reduces to the Chakravarty index and in this case the sensitivity of the index to transfers at lower level increases as  $\beta$  increases (see Peich et al., 2010, for further discussion).

In order to present an ordering involving TA2, we define the affluence profile of any  $x \in D^n$  as a plot of  $AP\left(x,\frac{j}{n}\right) = \frac{1}{n}\sum_{i=1}^{j}\left(\frac{x_i'}{\rho}-1\right)$  against  $\frac{j}{n}$ ,  $1 \leq j \leq n$ , where  $x_i' = \hat{x}_i$  if  $\hat{x}_i > \rho$  and  $x_i' = \rho$  if  $\hat{x}_t \leq \rho$ . We write x' for the vector  $(x_1', x_2', \dots, x_n')$ . The affluence profile, which is affluence counterpart to the Shorrocks (1998) deprivation profile, is non-decreasing and concave. The curve coincides with the horizontal axis if all the rich persons are at the line of richness. The larger the deviation of the curve from the horizontal axis, the greater is the extent of richness. The curve becomes flat in the region where  $x_i'$ 's coincide with  $\rho$ . The head count ratio is the population proportion at which the curve becomes flat. The non-flat portion of the curve indicates existence of inequality among the rich. The maximum height of the curve is the product of the head-count ratio and the relative affluence gap. Thus, the curve provides three important information on richness – the head count ratio, the relative affluence gap and existence of inequality in the income distribution of the rich. See Jenkins and Lambert (1997, 1998a, 1998b) for a similar discussion on poverty.

For any  $x, y \in D^n$ , we say that x affluence profile dominates y and we write  $x \succeq_{AP} y$ , if  $AP(x', j/n) \ge AP(y', j/n)$  for all j = 1, 2, ..., n, with > for at least one j. Clearly, the ordering  $\succeq_{AP}$  remains invariant under replications of the concerned distributions. The following theorem can now be stated:

**Theorem 2:** Let  $x \in D^n$ ,  $y \in D^m$  be arbitrary. Then the following conditions are equivalent:

- (i)  $x \succeq_{AP} y$ ,
- (ii)  $R(x, \rho) > R(y, \rho)$  for all richness indices  $R : D \to \mathbf{R}^1$  that are focused, increasing, population replication invariant and strictly S-convex.
- (iii)  $R(x,\rho) > R(y,\rho)$  for all richness indices  $R:D\to \mathbf{R}^1$  that satisfy MON, TA2, PRI and SYM.

Condition (iii) of the theorem says that an arbitrary richness index satisfying FOC, MON, TA2, PRI and SYM regards x richer than y. Since TA2 and SYM is same as strict S-convexity and MON is same as increasingness, condition (ii) is a restatement of condition (iii). This is equivalent to the condition that x affluence profile dominates y (condition (i)). Given that the line of richness is the same across distributions, condition (i) simply means that x' majorizes y' (assuming that x' is not a permutation of y'). The proof of equivalence between conditions (i) and (ii) for a fixed population size can be found in Marshall and Olkin (1979, p.12 A.8a, p.60). The extension to the variable population case using PR1 is straightforward.

Evidently, conditions derived in Theorems 1 and 2 are mutually exclusive. That is, the occurrence of one set does not imply or is not implied by the other. In addition, they cannot occur simultaneously. The reason behind this is the opposite directional impact of a progressive transfer, caused respectively by TA1 and TA2, on the income distributions of the rich.

The Atkinson index of richness in this case is obtained by replacing  $\overline{x}_i$  by  $x_i'$  in (3) and the parametric restriction is  $\theta > 1$ . Likewise, in the Gini index given by (4) we replace  $x_i^*$  by  $x_i'$ . An additive index considered by Peich et al. (2010) that satisfies TA2 is the Foster-Greer-Thorbecke index for which  $h(t) = \left(1 - \frac{1}{t}\right)^{\alpha}$ , where  $\alpha > 1$ .

Note that condition (iii) of Theorem 1 holds for relative, absolute and unit consistent indices. Thus, Theorem 1 applies to relative, absolute and unit consistent indices. The absolute counterpart to the Atkinson index is

$$RA_{\theta}(x,\rho) = \begin{cases} \left[ \frac{1}{n} \sum_{i=n-q+1}^{n} (\overline{x}_{i} - \rho)^{\theta} \right]^{1/\theta}, & \theta < 1, \ \theta \neq 0. \\ \prod_{i=n-q+1}^{n} (\overline{x}_{i} - \rho)^{1/n}, & \theta = 0. \end{cases}$$
 (6)

For  $\theta = 1$ ,  $nRA_{\theta}$  determines the total amount of excess income of the rich over the line of richness. Therefore, if a policy maker desires to put all the rich persons at the line of richness and use their excess incomes over the line of richness for some socially

beneficial investment, then for  $\theta = 1$ ,  $nRA_{\theta}$  provides the necessary information on the available fund. This is quite useful from policy perspective.

For  $\theta=1$ ,  $TS=\frac{nRA_{\theta}+q\rho}{\sum_{i=1}^{n}x_{i}}$  represents the income share of the rich in the distribution x. In other words, it is the income share of the top  $\frac{q}{n}$  percentiles of the population. An increase in the value of  $\rho$  is likely to correspond to a lower top percentile. Therefore, alternative values of  $\frac{q}{n}$  may be obtained by changing the value of  $\rho$ . The index TS is the Atkinson (2007) top share measure. It satisfies neither TA1 nor TA2. Instead it fulfills a distribution neutrality axiom, which demands that given the set of rich persons, a richness index should not change under a progressive transfer of income from a richer rich to a poorer rich. While TA1 and TA2 represent two opposite views concerning the change in the level of richness for a progressive transfer, the distribution neutrality axiom maintains an intermediate position between these two. In the absence of any convincing suggestion for using TA1 or TA2, a policy maker may argue in favor of using this neutrality axiom.

The Gini absolute index of richness is obtained by multiplying  $R_G(x, \rho)$  by  $\rho$ . The subgroup decomposable absolute indices will be of the form

$$RA(x,\rho) = \frac{1}{n} \sum_{i \in \rho(x)} h(x_i - \rho), \tag{7}$$

where  $h:[0, \infty) \to \mathbf{R}^1$  is continuous, increasing and strictly concave (or convex). Thus, the Foster-Greer-Thorbecke absolute richness index satisfying TA1 (TA2) is given by

$$\frac{1}{n} \sum_{i \in p(x)} (x_i - \rho)^{\alpha},\tag{8}$$

where  $0 < \alpha < 1(\alpha > 1)$ .

The final example we consider is the Zheng (2000b) richness index defined as

$$RA_r(x,\rho) = \frac{1}{n} \sum_{i \in \rho(x)} \left( e^{r(x-\rho_i)} - 1 \right) \tag{9}$$

where r > 0 is a constant. This absolute index, which satisfies TA2 unambiguously, increases as the value of r increases. If in (9) instead of  $h(x_i - \rho) = (e^{r(x-\rho_i)} - 1)$ , we set  $h(x_i - \rho) = (1 - e^{-r(x-\rho_i)})$ , then the resulting index satisfies TA1 for all r > 0.

The affluence profile considered in Theorem 2 relies on relative excesses of incomes over  $\rho$ . We can similarly define the absolute affluence profile using absolute excesses over  $\rho$ . This is obtained by multiplying the affluence profile by  $\rho$ . More formally, the absolute affluence profile of any  $x \in D^n$  is a plot of  $AAP\left(x, \frac{i}{q}\right) = \frac{1}{n} \sum_{i=1}^{j} (x_i' - \rho)$  against  $\frac{j}{n}$ ,

 $1 \ge j \ge n$ . We then say that for any  $x, y \in D^n$ , x absolute affluence profile dominates y (we then write  $x \succeq_{AAP} y$ ), if  $AAP(x', j/n) \ge AAP(y', j/n)$  for all j = 1, 2, ..., n, with > for at least one j. The following theorem, which is the absolute version of Theorem 2, can then be stated.

**Theorem 3:** Let  $x \in D^n$   $y \in D^m$  be arbitrary. Then the following conditions are equivalent:

- (i)  $x \succeq_{AAP} y$ ,
- (ii)  $R(x,\rho) > R(y,\rho)$  for all richness indices  $R: D \to \mathbf{R}^1$  that are focused, increasing, population replication invariant and strictly S-convex.
- (iii)  $R(x, \rho) > R(y, \rho)$  for all richness indices  $R : D \to \mathbf{R}^1$  that satisfy FOC, MON, TA2, PRI and SYM.

The following family of richness indices, obtained by taking appropriate transformation of a family of poverty indices suggested by Zheng (2007), satisfies the unit consistency axiom.

$$RA_{r_1,r_2}(x,\rho) = \begin{cases} \frac{1}{r_1} \frac{1}{n\rho^{r_2}} \sum_{i \in \rho(x)} [x_i^{r_1} - \rho^{r_1}], & \text{if } r_1 \neq 0, \\ \frac{1}{n\rho^{r_2}} \sum_{i \in \rho(x)} \log\left(\frac{x_i}{\rho}\right), & \text{if } r_1 = 0. \end{cases}$$
(10)

where  $r_1$  and  $r_2$  are constants.

The second member of this family satisfies TA1 unambiguously. It is a parametric extension of Watts (1968) richness index, which is obtained by taking  $h(z) = \log z$  in (5). On the other hand, the first member is a two parameter generalization of the second Clark et al. (1981) and the Chakravarty indices. It satisfies TA1 or TA2 according as  $0 < r_1 < 1$  or  $r_1 > 1$ . It becomes a relative index if  $r_1 = r_2$ . For  $r_1 = 1$  and  $r_2 = 0$ , the family coincides with the absolute index  $\frac{1}{n} \sum_{i \in \rho(x)} [x_i - \rho]$ , which exhibits transfer neutrality.

### 4 Richness-Line Orderings

In this section we assume that there is a continuum of population. Let  $F : [0, \infty) \to [0, 1]$  be the cumulative distribution function of income. Then F(v) is the cumulative proportion of persons whose incomes do not exceed the level v. We assume that F is non-decreasing, continuously differentiable and F(0) = 0. Write f for the derivative of F, that is, f is the

density function associated with F.

For any two distribution functions  $F, G : [0, \infty) \to [0, 1]$ , we say that F first order stochastic dominates G over  $[\rho_0, \infty)$  if

$$F^*(\rho) \le G^*(\rho) \tag{11}$$

for all  $\rho \in [\rho_0, \infty)$  with > for some  $\rho \in [\rho_0, \infty)$ , where

$$F^*(\rho) = \frac{F(\rho) - F(\rho_0)}{1 - F(\rho_0)}, \quad \rho \in [\rho_0, \infty)$$

and  $G^*$  is defined similarly. We can rewrite this inequality as

$$\frac{1 - F(\rho)}{1 - F(\rho_0)} \ge \frac{1 - G(\rho)}{1 - G(\rho_0)}$$

for all  $\rho \in [\rho_0, \infty)$  with > for some  $\rho \in [\rho_0, \infty)$ . This means that for each line of affluence the proportion of rich persons under G is not higher than that under F and for at least one line of affluence G has a lower proportion of rich. In other words, F dominates G by the head-count ratio. This is same as the requirement that the graph of  $\frac{1-F(\rho)}{1-F(\rho_0)}$  lies nowhere above, and somewhere below, that of its G-counterpart over  $[\rho_0, \infty)$ . Equivalently, average utility under  $F^*$  is higher than that under  $G^*$ , that is,

$$\int_{\rho}^{\infty} U(\rho) \frac{f(\rho)}{1 - F(\rho_0)} d\rho > \int_{\rho_0}^{\infty} U(\rho) \frac{g(\rho)}{1 - G(\rho_0)} d\rho, \tag{12}$$

where the utility function  $U : [\rho_0, \infty) \to \mathbf{R}^1$  is increasing (see Hanoch and Levy, 1969). That is, all utilitarians who approve of efficiency (since U is increasing) as the only distinguishing criterion between two distributions prefer F to G.

While the first order dominance is expressed in terms of the head count ratio, we now look at implication of the second order stochastic dominance. For distribution functions  $F, G : [0, \infty) \to [0, 1], F$  is said to second order stochastic dominate G over  $[\rho_0, \infty)$  if

$$\int_{\rho_0}^{\rho} F^*(t)dt \le \int_{\rho_0}^{\rho} G^*(t)dt \tag{13}$$

for all  $\rho \in [\rho_0, \infty)$  with < for some  $\rho \in [\rho_0, \infty)$ . This is equivalent to the condition that

$$\int_{\rho_0}^{\infty} U(\rho) \frac{f(\rho)}{1 - F(\rho_0)} d\rho > \int_{\rho_0}^{\infty} U(\rho) \frac{g(\rho)}{1 - G(\rho_0)} d\rho, \tag{14}$$

where the utility function  $U : [\rho_0, \infty) \to \mathbf{R}^1$  is increasing and strictly concave. In other words, F is preferred to G by all utilitarians who have likings for both efficiency (since U is increasing) and equity (since U is strictly concave).

Now,

$$\int_{\rho_0}^{\rho} F^*(t)dt = \int_{\rho_0}^{\rho} \int_{\rho_0}^{t} \frac{f(v)}{1 - F(\rho_0)} dv \ dt, \text{ where } \rho_0 \le \rho.$$

Interchanging the order of integration, we get

$$\int_{\rho_{0}}^{\rho} \int_{\rho_{0}}^{t} \frac{f(v)}{1 - F(\rho_{0})} dv \, dt = \frac{1}{1 - F(\rho_{0})} \int_{\rho_{0}}^{\rho} f(v) \int_{v}^{\rho} dt \, dv 
= \frac{1}{1 - F(\rho_{0})} \int_{\rho_{0}}^{\rho} f(v) (\rho - v) dv$$

$$= \rho \left( \frac{1}{1 - F(\rho_{0})} \right) \int_{\rho_{0}}^{\rho} f(v) \left( 1 - \frac{v}{\rho} \right) dv 
= \rho \left( \frac{1}{1 - F(\rho_{0})} \right) \int_{\rho_{0}}^{\infty} f(v) \left( 1 - \frac{v}{\rho} \right)^{+} dv 
= \rho E_{F^{*}} \left( 1 - \frac{X}{\rho} \right)^{+} (16)$$

where X is a random variable with distribution function  $F^*$  and E stands for expectation. So, second order stochastic dominance of F over G is equivalent to

$$E_{F^*} \left( 1 - \frac{X}{\rho} \right)^+ \le E_{G^*} \left( 1 - \frac{Y}{\rho} \right)^+ \tag{17}$$

where  $X \sim F^*$  and  $Y \sim G^*$ .

The expression in (17) represents the expected value of the income shortfall of the population proportion in the income interval  $[\rho_0, \rho]$  from the maximum income level  $\rho$  multiplied by  $\rho$ , where expectation is taken under  $F^*$ . Thus, second order stochastic dominance of F over G is the requirement that this shortfall under  $F^*$  is not higher than that under  $G^*$  at all lines of richness  $\rho \geq \rho_0$  and for some values of  $\rho$  it is strictly lower.

We can rewrite (17) as

$$\frac{\rho \int_{\rho_0}^{\rho} f(v)dv - \int_{\rho_0}^{\rho} vf(v)dv}{1 - F(\rho_0)} = \frac{\rho [F(\rho) - F(\rho_0)] - \int_{\rho_0}^{\rho} vf(v)dv}{1 - F(\rho_0)}.$$
 (18)

Now, the quantity  $\frac{[F(\rho)-F(\rho_0)]}{1-F(\rho_0)}$  is the cumulative proportion of persons whose incomes lie between  $\rho_0$  and  $\rho, \rho_0 \leq \rho$ . Thus,  $\frac{\rho[F(\rho)-F(\rho_0)]}{1-F(\rho_0)}$  is the total income of this proportion of population when everybody belonging to this proportion enjoys the income level  $\rho$ . On

the other hand,  $\frac{\int_{\rho_0}^{\rho} v f(v) dv}{1 - F(\rho_0)}$  is the average income of the individuals with incomes in

the interval  $[\rho_0, \ \rho]$ . Hence the gap  $\frac{\rho \left[ F(\rho) - F(\rho_0) \right] - \int_{\rho_0}^{\rho} v f(v) dv}{1 - F(\rho_0)}$  represents the excess

of the income of the population proportion in the interval  $[\rho_0, \rho]$  when everybody in the proportion possesses the maximum income  $\rho$  over the proportion's average income. Thus, the second order stochastic dominance condition defined in (12) is equivalent to the condition that for every  $\rho \geq \rho_0$ , the excess income under F cannot be higher than that under G and in at least one case the excess is lower.

When F does not necessarily have a density, the discussion above remains valid—at all places, one simply needs to replace f(v)dv by dF(v) and g(v)dv by dG(v)

# 5 An Empirical Illustration

This section provides an empirical application of the orderings and indices introduced above. The German Socio-Economic Panel (SOEP) is an ongoing panel survey with a yearly re-interview design (see http://www.diw.de/gsoep). Germany is one of the few countries for which an additional sample of high-income households was included in its household panel survey. This renders the sample appropriate to study richness orderings. We base our analysis on this survey data for the years 2002, 2006 and 2010.

The starting sample in erstwhile West Germany in 1984 was almost 6,000 households based on a random multi-stage sampling design. The Berlin wall fell in late 1989. About six months later, in June 1990, a sample of about 2,200 East German households was added. It may be noted that during this time, the German currency fell. The social and economic unification of Germany took shape around July 1990. In 1994/95 an additional subsample of 500 immigrant households was included to capture the massive influx of immigrants since the late 1980s. Finally, in 1998 and 2000 two more random samples were added which increased the overall number of interviewed households in 2000 to about 13,000 with approximately 24,000 individuals aged 17 and over. In the year 2002, SOEP added an additional representation of high-income households, initially covering 1,224 households with 2,671 respondents. This sample was chosen by defining *rich* someone whose monthly net household income was more than 4,500 Euro (7,500 DM). For this reason our period of analysis starts in 2002.

As richness line for yearly household income we use 54,000 Euro, the (approximately) yearly equivalent of 4,500 Euro. Our first three results depend on the richness line chosen. Since the debate on what is the appropriate affluence line is still in its infancy, we decided to follow the practice used in the original data set. We also provide the application of our theoretical results on richness-line orderings where we allow the line to vary in the common support of the distributions. The income measure we investigate is yearly net

household disposable income which we equivalize with the square root scale. In order to compare income over time, all income measures are deflated to 2000 prices, also accounting for purchasing power differences between East and West Germany. The number of rich individuals in our sample is 6370 in 2002, 5135 in 2006 and 3872 in 2010. The unit of our analysis is the individual. All estimates are obtained using the sample weights provided in the data set.

The results are quite striking: with the richness-index orderings we offered our richness indices are able to rank unambiguously the distributions of the three years. Following the results of Theorem 1, the distribution of the rich individuals in 2006 dominates all others; while 2002 dominates 2010. In Figure 1 we plot the generalized Lorenz curves. Clearly, all richness indices that satisfy the conditions laid down in statement (iii) of Theorem 1 will rank distributions in the same direction and calculation of the indices for the purpose of ranking is not necessary.

Similarly according to the results of Theorems 2 and 3, the affluence profile and absolute affluence profile of 2006 dominate those of the other two years, while 2010 dominates 2002. The extent of richness is the greatest in 2006. The great recession of the recent past years lowered richness almost back to the levels of 2002.

The dominance of the income distribution of the rich in 2006 over that in 2002 and 2010 are unambiguous under both TA1 and TA2. This is essentially due to the higher mean income among the richest 100p% in 2006.

Therefore, in the equity-efficiency interaction, the tradeoff balanced out in favour of efficiency and a clear dominance emerged. Consequently, the level of richness turned out to be the highest in 2006 by the either criterion.

To understand different directional rankings of 2002 and 2010 under the two criteria, note that when efficiency considerations are absent, a negative monotonic transformation of a richness index that satisfies conditions in (ii) of Theorem 2, can be regarded as a welfare function. Hence, under negligible change in efficiency, which we observe in Figure 1, ranking of these distributions by the two criteria is essentially the same. Clearly, in this argument, the role of equity becomes very significant.

To apply the richness-line dominance results we fit adaptive kernel densities and distributions for each of our selected years. From the inspection of the estimated densities we observe that the great recession had the effect of decreasing the mass between 60,000 and 120,000 euros. We then check for dominance for all  $\rho \in [54,000, 529,978]$ , where the first value is the line of affluence we adopted and the second value is the extreme value of the common support of the three years. The results are plotted in Figures 3 and 4.

There is no dominance according to the head-count ratio as the differences between the proportion of rich persons over the years assumes both positive and negative values. The distribution functions of the various years do cross when the affluence line varies over the interval. Results are more neat when we check for second order stochastic dominance. 2006 is dominated by both years while 2010 dominates 2002. 2010 is preferred by all utilitarians who have likings for both efficiency and equity. Hence focusing only on richness the great recession we're suffering through now has a positive effect on well-being.

#### 6 Conclusion

We have presented two partial orderings that indicate when richness of a society increases. Two different transfer axioms are employed to develop the orderings. The richness indices we consider in these orderings include richness counterparts to some well-known poverty indices. However, the underlying transformations are explicitly dependent on the transfer axioms. The orderings identified are easy to implement by simple graphical devices. While for these orderings we assume that the line of richness is given a priori, alternative orderings when the line of richness is a variable are also analyzed. The application to Germany offers conclusive results in most of the cases. The most positive message we can convey is a good piece of news on the great recession: 2010 is preferred to 2006 and 2002 by all utilitarians who have likings for both efficiency and equity.

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Table 1: Descriptive statistics of equivalent household income

Year	Mean	Max	Standard Deviation	Number of Observations
2002	58747.91	692147.1	22619.92	6370
2006	60278.26	3028175	53144.05	5135
2010	58446.58	529978.5	21999.09	3872

Source: our elaboration on SOEP.

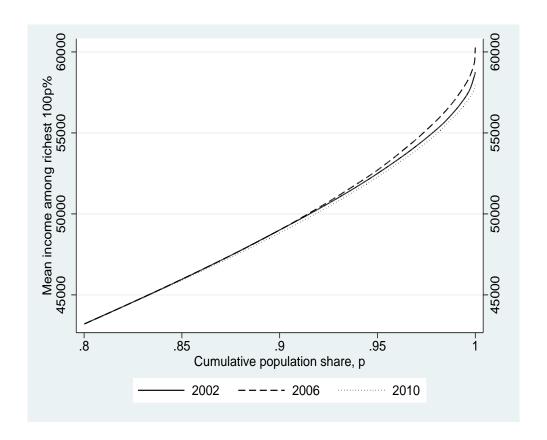


Figure 1: Generalized Lorenz curves among the rich in Germany for the years 2002, 2006 and 2010. The curves are identical in the range below p = 0.8 and hence are not plotted.

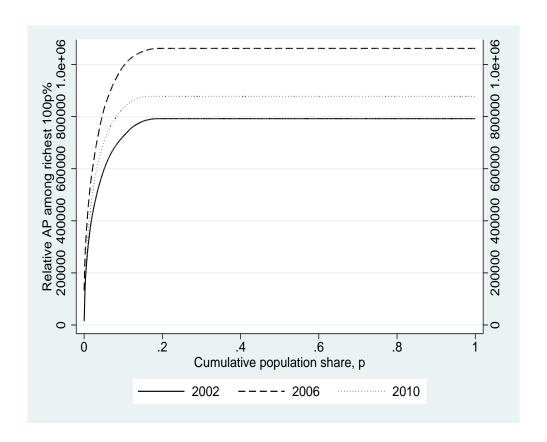


Figure 2: Affluence profiles in Germany for the years 2002, 2006 and 2010.

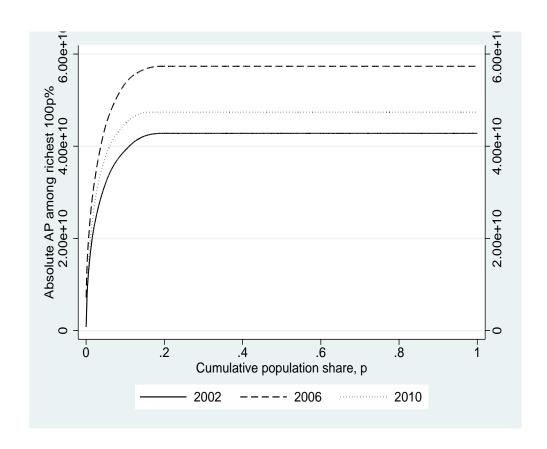


Figure 3: Absolute affluence profiles in Germany for the years 2002, 2006 and 2010.

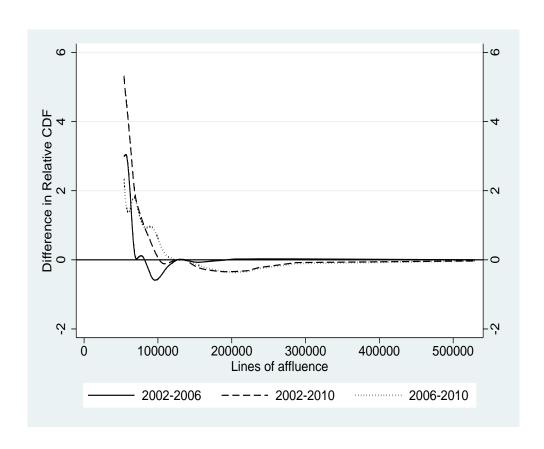


Figure 4: Differences in the proportion of rich persons for different lines of affluence in Germany for the years 2002, 2006 and 2010.

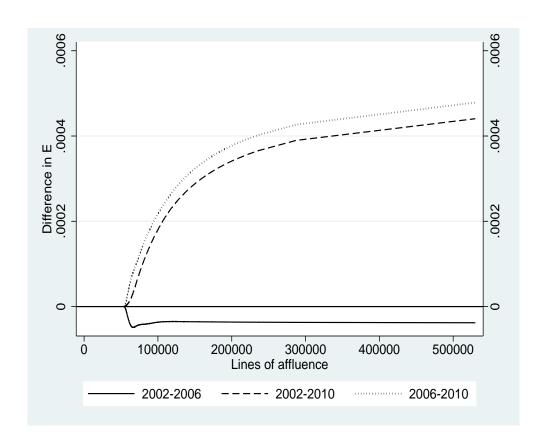


Figure 5: Differences in the expected value of the income shortfall of the population for different lines of affluence in Germany for the years 2002, 2006 and 2010.